

## **Tuxis Corporation Announces First Quarter 2012 Financial Results**

May 18, 2012 – Tuxis Corporation ([TUXS](#)) today reported its financial results for the first quarter ended March 31, 2012.

Tuxis recorded a net loss of \$96,991 or \$0.09 per share for the three months ended March 31, 2012 compared to a net loss of \$57,421 or \$0.06 per share for the three months ended March 31, 2011. Revenue from rental income and fees was \$119,868 for the three months ended March 31, 2012 compared to \$109,827 for the three months ended March 31, 2011. The Company's primary source of revenue is rental income from its self storage facilities. Tuxis had an adjusted EBITDA loss of \$2,912 for the three months ended March 31, 2012 compared to an adjusted EBITDA loss of \$26,337 for the three months ended March 31, 2011.

The Company's book value per share at March 31, 2012 was \$5.71 (shareholders' equity of \$6,385,823 divided by 1,118,577 shares issued and outstanding).

The Company's unaudited balance sheets, statements of income, and statements of cash flows as of and for the three months ended March 31, 2012, including a reconciliation of net loss to adjusted EBITDA, are appended to the copy of this press release on [www.tuxis.com](http://www.tuxis.com).

### **About Tuxis**

Tuxis Corporation is engaged through subsidiaries in self storage and real estate development. [Tuxis Self Storage at Heritage Park](#), Clinton, Connecticut, is a 184 unit self storage facility which offers a mix of standard and climate control units. [Tuxis Self Storage at Millbrook Commons](#), Millbrook, New York, is a mixed use facility consisting of 141 climate control self storage units complemented by office/retail space. To learn more about our self storage facilities please visit [www.tuxisselfstorage.com](http://www.tuxisselfstorage.com). To learn more about Tuxis Corporation, including Rule 15c2-11 information, please visit [www.tuxis.com](http://www.tuxis.com).

### **Safe Harbor Note**

This release contains certain “forward looking statements” made pursuant to the “safe harbor” provisions of the Private Securities Litigation Reform Act of 1995. These statements involve known and unknown risks, uncertainties and other factors, many of which are beyond the control of Tuxis Corporation, which may cause the company's actual results to be materially different from those expressed or implied by such statements. The forward looking statements made herein are only made as of the date of this release, and the company undertakes no obligation to publicly update such forward looking statements to reflect subsequent events or circumstances.

The Company views book value per share and adjusted EBITDA, non-GAAP financial measures, as an important indicator of financial performance and as a complement to results in accordance with accounting principles generally accepted in the United States of America (“GAAP”). Presented in conjunction with other financial information, the combined presentation can enhance an investor's understanding of the Company's underlying financial

condition and results from operations. The definition of book value as presented in this press release is shareholders' equity divided by currently issued and outstanding shares. The term "adjusted EBITDA" is a financial measure that the Company defines as net income (loss) before dividend and interest income, income taxes, depreciation, and share-based compensation. Adjusted EBITDA is not a substitute for measures determined in accordance with GAAP and may not be comparable to adjusted EBITDA as reported by other companies.

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TUXIS CORPORATION  
CONSOLIDATED BALANCE SHEETS  
March 31, 2012 and 2011  
(Unaudited)

	2012	2011
Assets		
Current assets		
Cash and cash equivalents	\$ 490,083	\$ 318,744
Accounts receivable	5,623	-
Refundable income taxes	11,861	9,441
Prepaid expenses	38,547	31,109
Total current assets	546,114	359,294
Property and equipment, net	6,841,675	6,918,418
Other assets	3,664	3,983
	6,845,339	6,922,401
Total assets	\$ 7,391,453	\$ 7,281,695
Liabilities and shareholders' equity		
Current liabilities		
Accounts payable and accrued expenses	\$ 27,897	\$ 34,889
Total current liabilities	27,897	34,889
Due to affiliates	977,733	693,516
Total liabilities	1,005,630	728,405
Shareholders' equity		
Common stock, \$0.01 par value; shares authorized, issued and outstanding at March 31, 2012 and 2011 were: 1,000,100,000 and 1,118,577 and 1,000,000,000 and 1,033,776, respectively	11,186	10,338
Series A participating preferred stock, \$0.01 par value, 100,000 shares authorized, -0- shares issued and outstanding	-	-
Additional paid in capital	10,407,636	10,305,300
Notes receivable for common stock issued	(41,014)	-
Accumulated deficit	(3,991,985)	(3,762,348)
Total shareholders' equity	6,385,823	6,553,290
Total liabilities and shareholders' equity	\$ 7,391,453	\$ 7,281,695

TUXIS CORPORATION  
CONSOLIDATED STATEMENTS OF INCOME  
Three Months Ended March 31, 2012 and 2011  
(Unaudited)

	<u>2012</u>	<u>2011</u>
Revenues		
Rental income and other fees	\$ 119,868	\$ 109,827
Expenses		
General and administrative	56,144	68,006
Compensation and benefits	59,886	60,898
Depreciation	31,744	31,485
Share-based compensation	58,500	-
Professional	6,750	7,260
	<u>213,024</u>	<u>167,649</u>
Other income		
Dividends and interest	250	401
Loss before income taxes	(92,906)	(57,421)
Income tax expense	4,085	-
Net loss	<u>\$ (96,991)</u>	<u>\$ (57,421)</u>
Basic and diluted per share net loss	\$ (0.09)	\$ (0.06)

TUXIS CORPORATION  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
Three Months Ended March 31, 2012 and 2011  
(Unaudited)

	2012	2011
Cash flows from operating activities		
Net loss	\$ (96,991)	\$ (57,421)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities		
Share-based compensation	58,500	-
Depreciation	31,744	31,485
Increase in accounts receivable	(4,506)	-
Increase in refundable income taxes	-	(1,405)
Increase in prepaid expenses	(11,338)	(5,533)
Increase in other assets	-	(141)
Decrease in accounts payable and accrued expenses	(7,147)	(3,929)
Increase in due to affiliates	68,527	69,381
Net cash provided by operating activities	38,789	32,437
Cash flows from investing activities		
Real estate development	(7,018)	(16,702)
Fixed asset acquisitions	(4,905)	(916)
Net cash used in investing activities	(11,923)	(17,618)
Cash flows from financing activities		
Issuance of stock upon exercise of stock options	23,681	-
Promissory notes accepted with exercise of stock options	(23,482)	-
Prepayment of promissory note	50	-
Net cash provided by financing activities	249	-
Net increase in cash and cash equivalents	27,115	14,819
Cash and cash equivalents, beginning of period	462,968	303,925
Cash and cash equivalents, end of period	\$ 490,083	\$ 318,744
Supplemental disclosure		
Income taxes paid	\$ 4,085	\$ -

**TUXIS CORPORATION**  
**NON-GAAP FINANCIAL MEASURE AND RECONCILIATION**  
**(Unaudited)**

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The Company views adjusted EBITDA, a non-GAAP financial measure, as a complement to results in accordance with accounting principles generally accepted in the United States of America (“GAAP”). The term “adjusted EBITDA” is a financial measure that the Company defines as net income (loss) before dividends and interest income, income taxes, depreciation, and share-based compensation. Adjusted EBITDA is not a substitute for measures determined in accordance with GAAP and may not be comparable to adjusted EBITDA as reported by other companies. A reconciliation of net loss to adjusted EBITDA for three months ended March 31, 2012 and 2011, respectively, is set forth in the following table:

	<u>2012</u>	<u>2011</u>
Net loss	\$ (96,991)	\$ (57,421)
Adjustments:		
Dividends, interest, and other income	(250)	(401)
Depreciation	31,744	31,485
Share-based compensation	58,500	-
Income tax expense	4,085	-
Adjusted EBITDA	<u>\$ (2,912)</u>	<u>\$ (26,337)</u>